

Welcome to 2025
Fall Product Training
for Volunteers







- Promise & Law
- Group/Meeting Norms
- Special Benefits of Fall Product Program
- Volunteer Roles
- Season Walk-Through
- Q&A

Girl Scout Promise

On my honor, I will try: To serve God* and my country, To help people at all times, And to live by the Girl Scout Law.

Remember that Girl Scout Volunteers are also Girl Scouts and model the Girl Scout Promise and Law in word and deed.

Girl Scout Law

I will do my best to be honest and fair, friendly and helpful, considerate and caring, courageous and strong, and responsible for what I say and do, and to respect myself and others, respect authority, use resources wisely, make the world a better place, and be a sister to every Girl Scout.



Team & Meeting Norms

Promise & Law

Not a contest – we all win together

No Need to Memorize

- Troop Manual
- Lots of online resources
- Other volunteers like SUFPM
- M2 support
- GSSSC Customer Care
- Just-in-time prompts via e-mail

Training videos
Ready-made social media posts
Clip art of them
How to identify counterfeit bills
M2 materials & activities

GSUSA materials & activities Google, Pinterest, Facebook groups Lean Into the Excitement

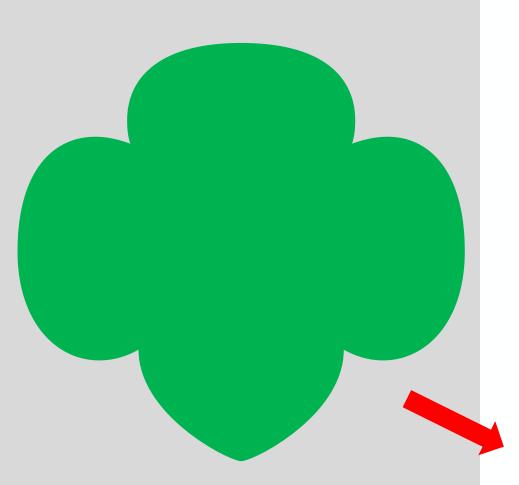
Complete TFPM/SUFPM Contract(s)

Read Troop Manual & Family Sheet

Read E-mails

Contact Customer Care



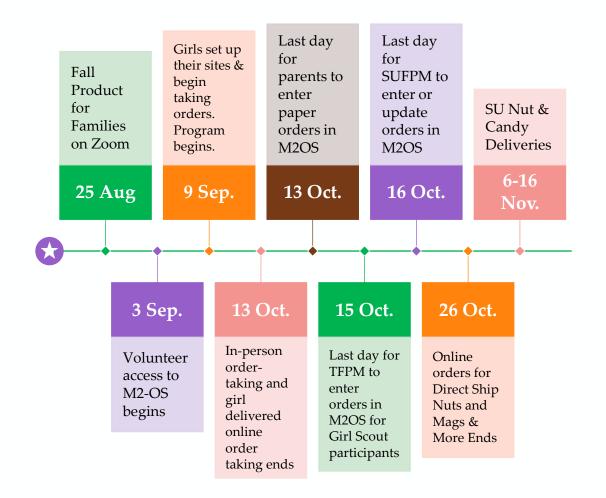


Un-Bear-ably excited about the Fall Product Program for Volunteers

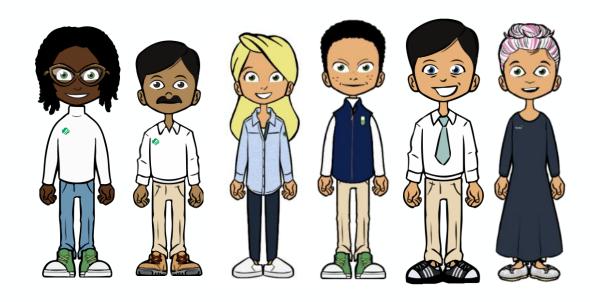


All Troops Combined Earned \$18,726 in Proceeds Last Year!

IMPORTANT DATES



SERVICE UNIT VOLUNTEER EXPERIENCE

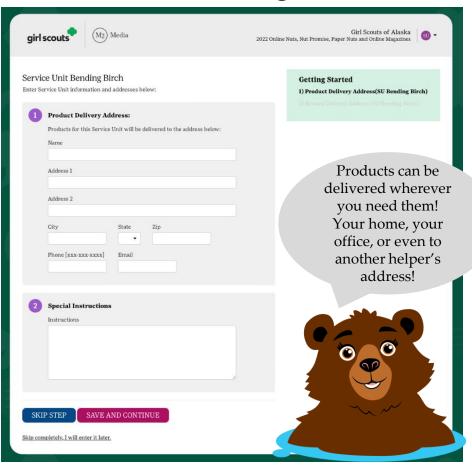


SU Fall Product Training

- You are registered for 2026 Membership Year
- Up-to-date background check
- Sign TFPM contract and/or SUFPM contract
- We will code you in council's system, then you'll get granted access to www.gsnutsandmags.com/gsssc site (M2 System)
- Make sure that girls in your troop are renewed and that new girls are registered immediately so they can participate
- Materials for girls (order cards, money envelopes, etc.) will be distributed to TFPM by your SUFPM, all materials are also available under the Cookies dropdown on our Council's website.



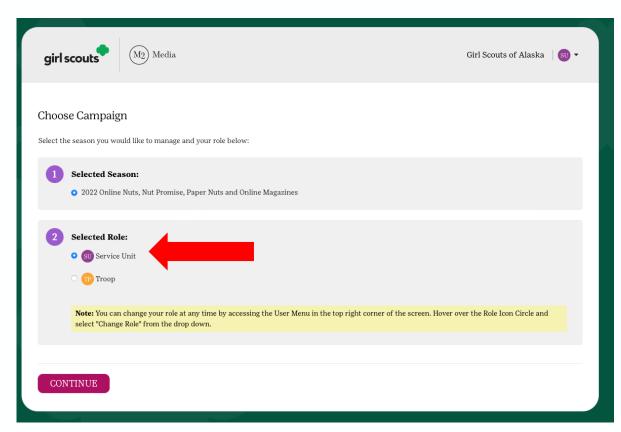
SU Fall Product Training



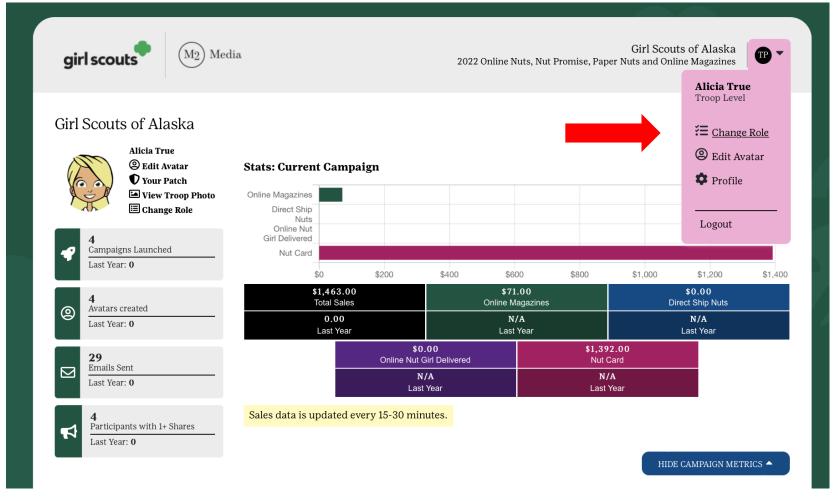
Critical Role of Service Unit FP Managers

- Receive Printed Materials Shipped from M2 & Separate into Packets for Troops
- Direct Troops to FP Training
- Distribute Printed Materials at Troop Training
- Attend SU Meetings & Champion the Program
- Bring extras of Printed Materials to SU Meetings
- Enter Product Delivery information into M2OS
- Distribute Product & Rewards to Troops

SU Fall Product Training



When you sign in, you can Toggle between your Service Unit and your Troop.





SERVICE UNIT DASHBOARD

Messaging

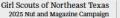
Manage nut card order entry

Sales reports

Banking and payments









Service Unit: 456



Courtney Bechtel

② Edit Avatar ① Your Patch

♥ Your Patch

Change Role

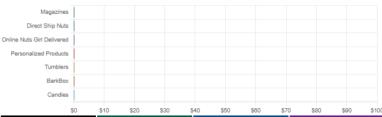








Stats: Current Campaign



\$0.00	\$0.00	\$0.00	\$0.00 Online Nuts Girl Delivered
Total Sales	Online Magazines	Direct Ship Nuts	
\$0.00	N/A	N/A	N/A
Last Year	Last Year	Last Year	Last Year
\$0.00 Personalized Products	\$0.00	\$0.00	\$0.00
	Tumblers	Bark Box	Candles
N/A	N/A	N/A	N/A
Last Year	Last Year	Last Year	Last Year

Note: Sales data is updated every 15-30 minutes.

HIDE CAMPAIGN METRICS A

Manage System Users

Send Messages

★ Manage Troops & Girl Scouts

Manage Admin Users

Financials and Reporting

Banking & Payments

■ Reports

Troop Summary / Amount Due Report

Product Management

Rewards & Patches

Personalized Patches

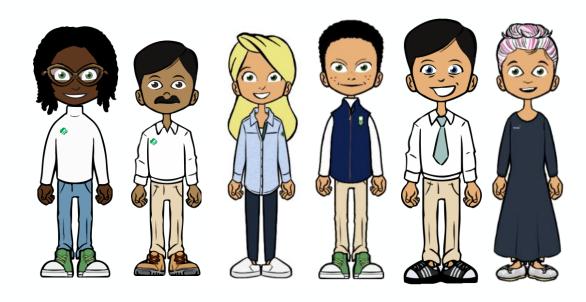
SERVICE UNIT REWARD

To Earn Patch: \$1 in total sales for the SU





TROOP VOLUNTEER EXPERIENCE



Troop Fall Product Training



Paper permission forms are not included as the permissions are in the M2OS and on every receipt

Critical Role of Troop FP Managers

- Receive Printed Materials from SUFPM
 Troop Guide
 Order Cards
 Receipt Books
 Money Envelopes
 Parent Flyers
 Family Meeting Agenda (available online only)
- Conduct Family Meeting
 - Use this opportunity for the girls to set goals and their parents to be on board with them
- Distribute Printed Materials at Family Meeting
- Bring extras of Printed Materials to Troop Meetings







Thank You

Dear Michelle

It's time for the Fall product sale and an exciting year ahead for Girl Scouts! For the Fall sale this year, we have a website where you can communicate with the girls / parents in your troop, monitor results, and build an avatar to be included in a troop photo. Your username will be the email address shown below. Please click here to create your password.

Username:

Once your password is created, <u>click here</u> to access the site or go to https://www.girlscoutmagazines.com/admin

The sale will run from 09/19/2014 at 12:00 AM to 11/25/2014 11:59 PM. Please encourage all of the girls in your troop to participate. If you have any questions, please contact your unit leader or the council. Thank you for all that you do for Coouts!





TROOP VOLUNTEER ACCESS

Email invitation to login 9/3

TFPM training video

Queue Parent/Adult Email Campaign

Volunteer avatar

FIRST STEPS:

- * Your access email will prompt you to create a password to access your M2OS Volunteer account. If you are a returning user, you can log in using your existing credentials.
 - * Check spam/promotion/trash folder
 - *You may need separate passwords for the admin side vs the parent side
- * You will be prompted to complete certain account information, as applicable watch a short system training video, enter a mailing address, create your Avatar, and send access emails to the participants in your Troop using the Parent Adult Email Campaign (PAEC).



- * You will be able to see a list of pre-uploaded Girl Scouts. Don't worry if not all Girl Scouts show up on this list at the beginning of the sale. Any participants not pre-loaded can simply register once the sale begins at: www.gsnutsandmags.com/gsssc. They will then be added to your Troop roster once council confirms their registration.
 - *Girls who are registered in your troop but are not actively participating do not need to be removed from your roster, they will only count in your troop's PGA if they participate in the program
- * Girl Scouts can launch their accounts beginning on Sept 9, 2025. Please note that the system will not accept any early participant activity; all participants must wait until the sale launch date.
- * Caregivers can enter their girls' paper orders into their accounts through Oct. 13, 2025. If they do not enter their orders, the TFPM will need to do so through their Volunteer account.

TROOP DASHBOARD

Messaging

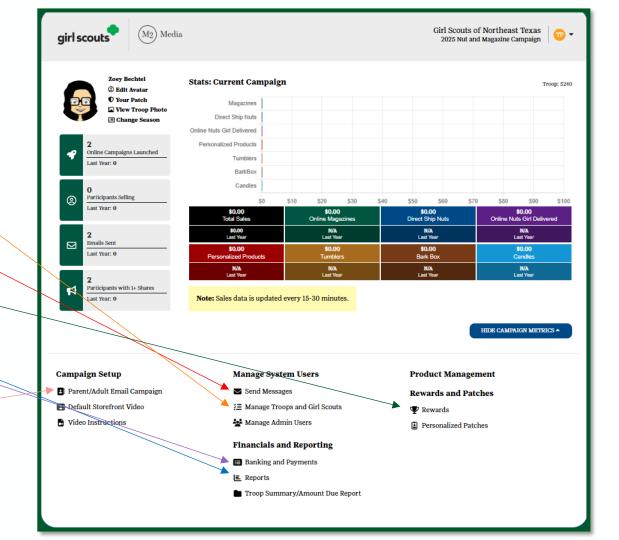
Manage nut card order entry

Select rewards

Sales reports

Banking and payments

Parent/Adult Email Campaign



When you access the M2 Site:

Use "login to administration site" button starting September 3

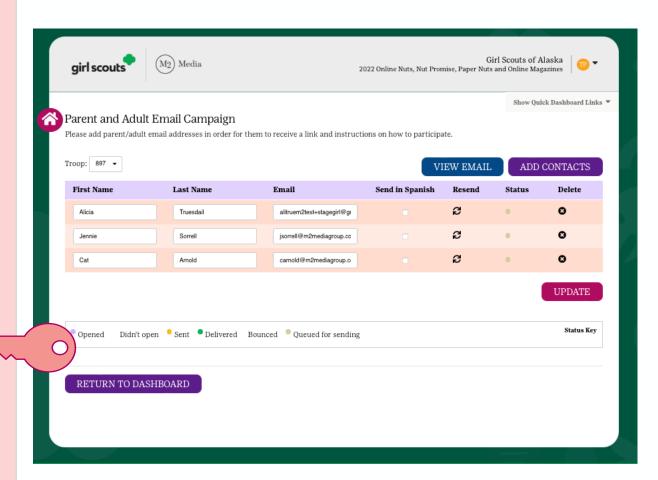
Watch training video

Create your avatar

Add registered girls to your troop list

Queue Parent/Adult Email
Campaign by September 8

* This triggers an e-mail sent by
M2 to the girls in your troop on the
morning that the sale starts



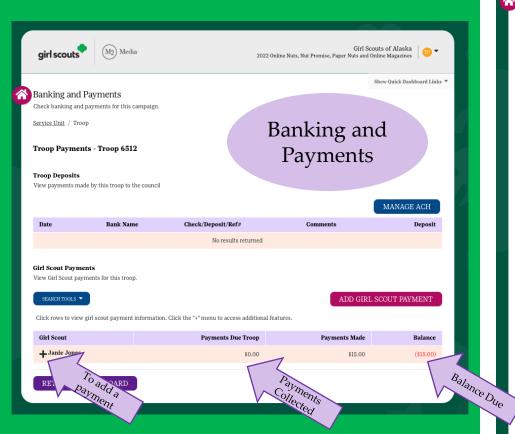
Adding Nut Order Card Items into M2OS

Troop Leaders must enter any orders not entered by caregivers into M2OS. Leaders cannot enter orders until after the cutoff for girls/caregivers. Troops may enter orders until Oct. 15 at 11:59PM.

- 1. Choose Manage Troops and Girl Scouts from your dashboard.
- 2. Click the Girl Scouts name to edit/enter orders. **DO NOT enter online girl-delivered products.**
- * Make sure to train parents that they DO NOT need to enter any online girl-delivered items as the system will add these for them!
- 3. Enter her total nut/candy items by variety from her order card.
- 4. Click Update.
- 5. Make sure the totals match.

FYI -- There is no submit button! Orders are transmitted for fulfillment automatically after the cutoff date..

BALANCING FINANCES







Reports

(pictured is the Troop Due Report)



Show Quick Dashboard Links

Summary Report

No

Reports

See financial and other	reports for this can	paign.			
All Sales	Magazines	Direct Ship Nuts	Nut Order Card	Online Nut	
Troop Summa Campaign and sales inf		oops.			
Total Sales					Car
Total \$ Sold				\$0.00	Girls Selling
Collected Online				\$0.00	Avatars Created
Collected from Custo	mers			\$0.00	Photos Uploaded
Total Troop Extras				\$0.00	Voice Recordings
Troop Proceeds and I	Bonuses			\$0.00	Total Personalize
Amount Due Council				\$0.00	Earned
Payments Made to Co	ouncil			\$0.00	Number Emails S
Balance Due Counc	il			\$0.00	Per-Girl-Average
Online Magazine Sale	_				Per-Girl-Average
Magazine Units	s			0	Reward Opt Out
Total Sales Collected	Online			\$0.00	
Proceeds And Bonus				\$0.00	
Proceeds And Bonus	28			\$0.00	
Direct Shipped Sales					
Direct Shipped Units				0	
Total Sales Collected	Online			\$0.00	
Proceeds And Bonus	es			\$0.00	
Nut Card Sales					
Nut Card Units				0	

Girls Selling	C
Avatars Created	C
Photos Uploaded	0
Voice Recordings	C
Total Personalized Patches Earned	C
Number Emails Sent	0
Per-Girl-Average Units	0
Per-Girl-Average Dollars	\$0.00

Campaign Stats

Special Reports

	Nut Card Units	0
	Total Collected from Customer	\$0.00
/	Proceeds And Bonuses	\$0.00

Online Nuts Girl Delivered

Online Nuts Girl Delivered Units

Fall Product Training

Receipts, Receipts!

- Receipt **every time** money, product, or rewards changes hands.
- Separate by variety: 15 different items!
 - The Project Thank You items are delivered to Council No need to count!
- Count everything you receive before you sign off that you received it.
 - (For the Service Unit, it will be the delivery agent.)
- Load after your entire order is signed off.



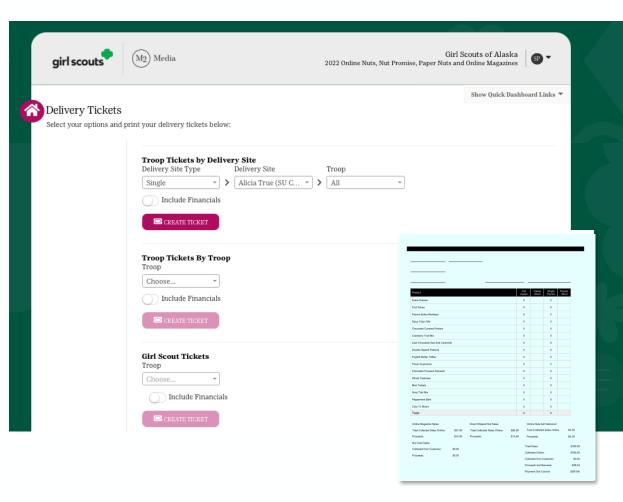
^{*} Delivery tickets for rewards make great packing slips and reciepts!

DELIVERY TICKETS

Print delivery tickets by Service Unit or troop

Available for easier picking and packing

Option to include financials





DELIVERY OF NUTS & CANDY

Delivered to SUs Nov. 5-7

Troops Pick Up & Girls Deliver to Customers Nov. 6-16

SU: Print Delivery Tickets By Troop

Troop: Print Delivery Tickets by Girl

DELIVERY OF REWARDS

Delivered to SUs in Early December

Distribute ASAP

SU: Print Delivery Tickets By Troop

Troop: Print Delivery Tickets by Girl



Fall Product Training

Wrapping it up: Closeout



- Make sure each girl has paid in full
 - You can enter payments in the M2 system to help you keep track!
- Get confirmation from the bank that monies were paid & verify amount through ACH process in early December.
- Collect all receipts.
- Keep lists for distributing rewards at the end (early December).
- Keep everything through the end of the season and submit to Treasurer or volunteer who is completing the Troop Annual Report.

Fall Product Training

Real sales. Real money.

- We are dealing with real customers, real transactions and real money.
- Collect money @ each meeting someone dedicated off to the side to collect.
 - Count with someone else
 - Sign receipt immediately
- Make deposits regularly.
- Parents have signed receipts accepting financial responsibility. We will hold you accountable for the monies owed because it belongs to the girls.
 - If Troop has bad debt from parent, keep track of contact points. Email is great for this.
 - TFPM is empowered. You can choose not to order the merchandise that remains unpaid, choose not to let someone with debt participate except for direct-ship, etc.
 - Financially responsible
 - Criminally responsible

If your troop is off by 5 tins of Mint Treasures, that's the equivalent of losing 60 items worth of proceeds.

Every item sold up front; funds collected at time of sale. **NEVER distribute product until paid.**



TROOP VOLUNTEER REWARD

To Earn Patch: \$1000 combined sales total for Troop



THE GIRL SCOUT'S PERSONALIZED EXPERIENCE

What's their "why"?



YOUR IMPACT ON THE GIRL SCOUT'S EXPERIENCE



The Program itself is a learning experience



Troops use money earned from the program to participate in fun adventures like travel and camp



Troops use money earned to give back to their community



The program helps fund the entire Girl Scout Experience



5 SKILLS ACQUIRED THROUGH GIRL SCOUT ENTREPRENEURSHIP

Goal Setting
Money Management
People Skills
Decision Making
Business Ethics

<u>Plus,</u> Girl Scout Programs, Camp, Troop Activities & Giving Back

GRIZZLY BEAR

They live in forests, river valleys, and mountain regions of North America.

They can run up to 35 miles per hour.

They are omnivores. They eat berries, roots, nuts, fish, and other small and large animals.

They eat up to 20,000 calories per day before hibernation.

They can live for 20-30 years.

Cubs will live with their moms for 2-3 years to learn survival skills.

The average adult male can weigh 400-800 lbs, and up to 1,700 lbs.

They are 3-4 feet from head to hind; but standing on their hind legs they can be 8 feet tall!



Mother grizzly & cubs in Glacier National Park, Montana, National Park Service

BRAVE. FUNI



TROOP PROCEEDS

\$1 for every Nut/Candy item \$3 for every Mags & More items

\$0.15 Bonus per item for a Troop PGA of 45+

Average participating Girl Scout contributed \$47 to Troop funds.

PRODUCTS
GIRL SCOUT
SUPPORTERS
CAN PURCHASE

Nuts & Chocolates

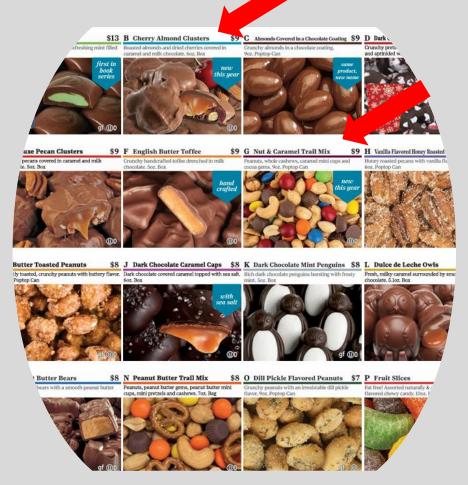
Magazines & More











DELICIOUS NUTS & CHOCOLATES

Silver Sage's Top Selling Items

#1 – English Butter Toffee

#2 – Deluxe Pecan Clusters

#3 – Peanut Butter Bears

#4 –Dark Chocolate Caramel Caps #5 – Dulce de Leche Owls

Order Card: 16 Options
Online Shopping Site: Many More

ASHDON FARMS TINS

Perfect for Gifts and Treats!



Girl Scout Memory Box Tin

(order card, online girl
delivered or direct ship)
Milk Chocolate Mint
Treasures
Collectable (first in book
series)

Polar Bear Holiday Tin (online direct ship only)

Milk Chocolate Pretzels & Deluxe Pecan Clusters



NEW PRODUCTS!



Nut & Caramel Trail Mix

(order card, online girl delivered or direct ship)
Peanuts, whole cashews, caramel mini
cups and cocoa gems.



Cherry Almond Clusters

(order card, online girl delivered or direct ship)
Roasted almonds and dried cherries
covered in caramel and milk chocolate.

Cheerful Candles

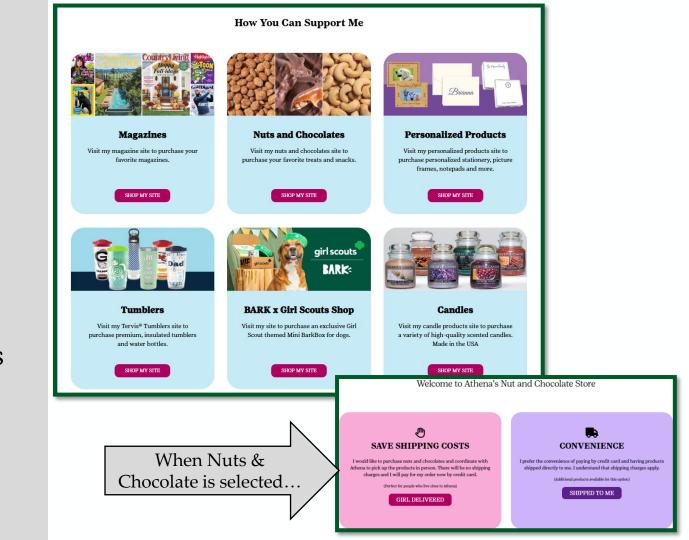
(direct ship only)
A variety of
delightfully scented
candles.



ONLINE SHOPPING SITES

Supporters select their desired product line

Nuts & Chocolates have two options: Girl Delivered or Direct Ship



NEW AT CHECKOUT

Supporters can visit other storefronts after checking out online





O View in Español

Thank you for helping Athena achieve the goal!

We've completed your order. Order #20825



Appear on Athena's store

Allow my first name and last initial to be used on Athena's top supporters listing. We will not display the purchase amounts.

We appreciate your help.

Thank you for your support. You will receive an email confirmation shortly.

If you purchased a magazine as a gift, you will receive instructions in your confirmation email telling you how to select a gift message to be sent to the recipient.

Athena completed her goal! Thank you!

Thank you for helping today's Girl Scouts make the world a better place.

Continue Your Support



SHOP MAGAZINES



SHOP NUTS & CHOCOLATES



SHOP PERSONALIZED PRODUCTS



SHOP TUMBLERS



SHOP BARKBOX PRODUCTS



SHOP CANDLES

Magazines

Renewal OR New Subscription (online only)

Shipping cost unbundled from Magazine Subscription prices.



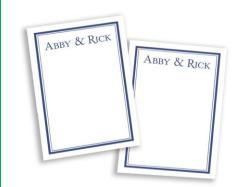




Tervis® Tumblers (Online Only)



Personalized
Products
(Online Only)











Candles

Double Wick 80 hour burn time (Online Only)







Girl Scout themed BarkBox options (Online Only)

Choose from five different boxes!





S'more the Merrier and Pup Patches & S'more sets available while supplies last

Happy Trails & Tails



Ruff Terrain Boots



Outdoor Adventure Pup Patches



Berry Trios™ Treats



Campout

Cozy Pup



Campfire Tails Set



Stick With It Pup Patch



Berry Trios™ Treats



Good

Dog Goals

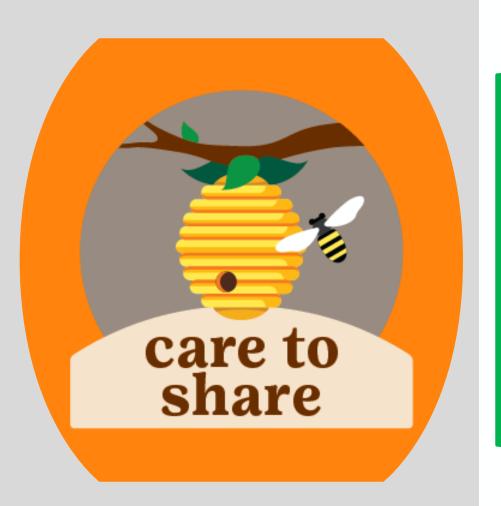
Good Dog Sash



Learn and Earn Pup Patches



Berry Trios™ Treats



Project Thank You

Project Thank You items are delivered to our local hometown heroes throughout our Council area

Customers may choose a Project Thank You item for \$7

Orders can be placed through order card, online girl delivered, or direct ship channels

Products are preselected and are distributed by council

These are not distributed by girls/troops

Troops earn proceeds and Girl Scouts earn a special patch at 4+ sold and credit towards other rewards







HOW TO GET STARTED

Online to offer nuts & chocolates, magazines, personalized stationery, Tervis® Tumblers and Bark®Box items.

In-person with nut order card.



Works in Three Ways:

Order Card:

• Bring to friends & family. Take orders. Collect money. Turn in money. Deliver products.

Online w/ Girl Delivery:

• Girl sends link to friends & family. Customers buy online and request girl delivery. Products are physically delivered by the girl. Only available for the 16 items on the Nut Order Card.

Online w/ Direct Ship:

- Girl sends link to friends & family. Customers buy online and have shipped directly to them.
- (All "Mags & More" items work this way.)

It's SO EASY! No booths, no estimates, no reorders, and no inventory on-hand.

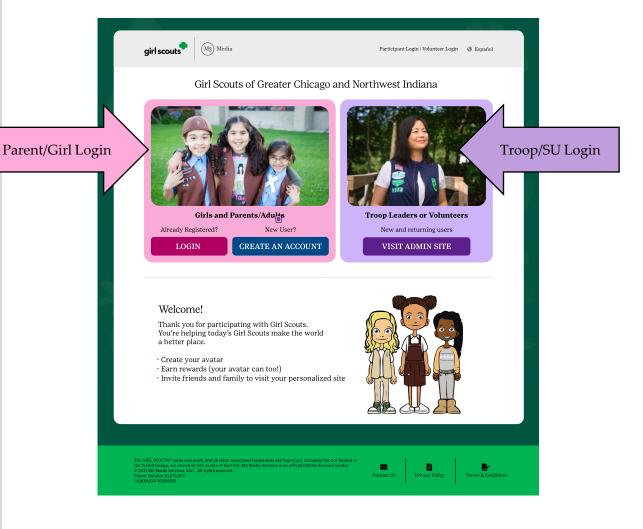
GIRL SCOUT'S PLATFORM SET-UP

Preferred Email Address (this is the email you use for MyGS)

> Confirm Active Membership

Accept Permissions & Watch Safety Video

Build an Avatar



GIRL SCOUT'S PERSONALIZED **EXPERIENCE**

Design an Avatar







Girl Scouts of Northeast Texas | FG -



← Update Athena's Avatar

Build Your Avatar

Create an avatar that reflects your personality! Creating an avatar will let you earn virtual rewards as you complete the activities and let you into your avatar's room to see your rewards. Get started and earn your first reward!

Check out the uniform and official apparel options that are available in council stores or online at girlscoutshop.com.



To see all choices for your avatar, use the arrows in the avatar software below.

	Face	
	Skin Tone	
-		'
1	Eyes	•
4	Eye Color	•
4	Face / Masks	•
	Hair	
	Body	
	Clothing	
	Ciotning	

Add Your Avatar's Voice

O I do not want to record a voice (

Include your own personalized message by recording an audio file and uploading it to the web site. For help, including a sample script, consult the audio guide.



Preview how your avatar will sound on your own personalized Talking Avatar landing page!

UPDATE

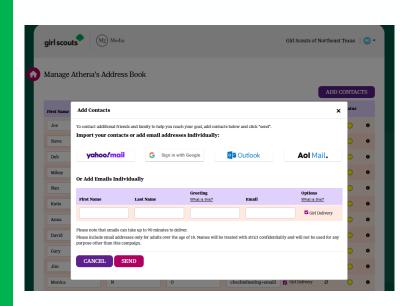
TOOLS TO RUN A BUSINESS

Send emails

Share My Site with social media and texting – *NEW toolkit this year!*

Printable business cards

Door hangers with QR codes







Printable Door Hangers

Just cut along the dotted lines and hang on the doorknob.

*For best results print on card stock paper and keep your browser font size at the





SHARE MY SITE TOOL KIT

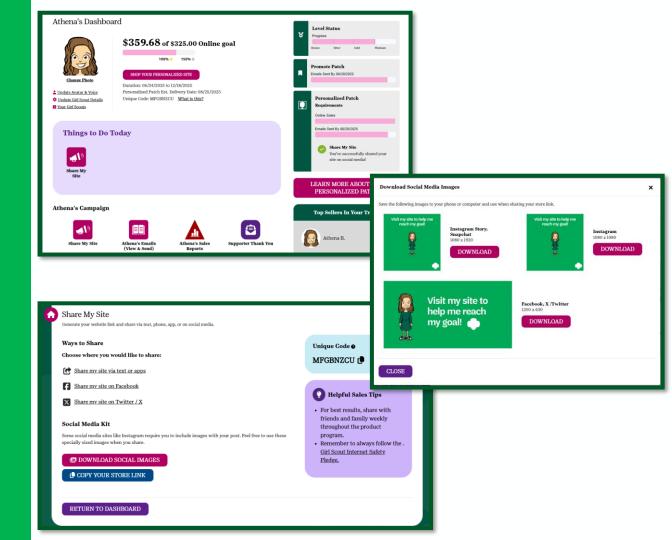
Many ways to Share

Download images for additional online marketing

Copy the storefront link to send

Share on Social Media

Text friends & family



PARTICIPANT'S DASHBOARD

Additional emails/social media/texts

Sales Tools

Send Thank You Emails

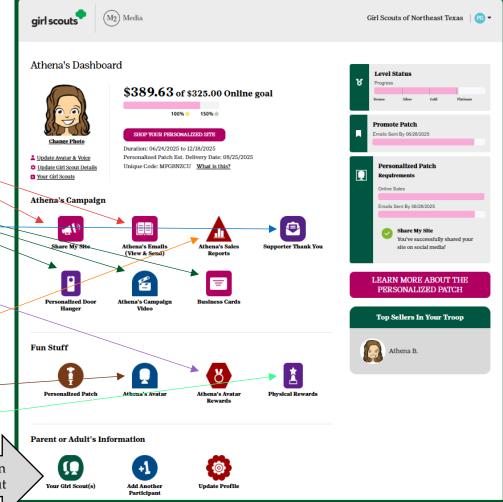
Girl Scout's avatar room with virtual rewards & troop photo

Manage nut card order entry & sales reports

Change your Avatar

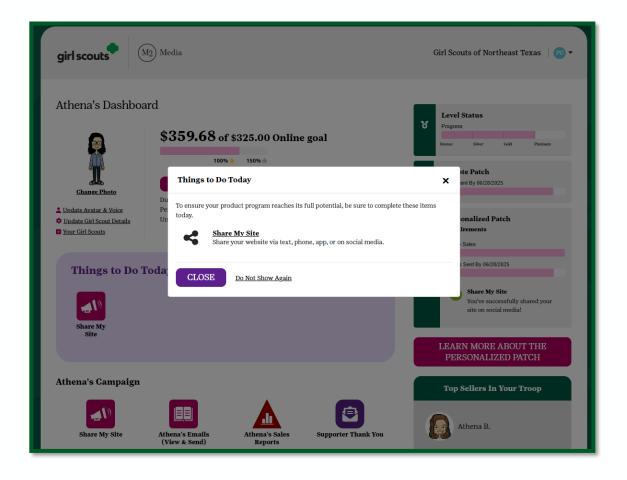
Select rewards

Update your information or add another Girl Scout

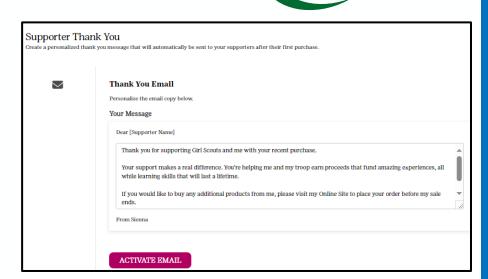


PARTICIPANT'S DASHBOARD (cont.)

Things to Do Today pop up & banner







Supporter Thank You

Sienna's Sales

Reports

Manage Paper Orders

(View & Send)

DON'T FORGET TO SAY THANKS!

Girl Rewards and Patches



2+ Magazine & More Items



Send 18+ Emails



4+ Project Thank You Items



Charm Bracelet & Charm 30+ Items

Brave, Fierce, Fun!

T-Shirt

80+ Items



Small Grizzly Bear Plush 45+ Items



Black Notebook with Gel Pens 100+ Items



Watercolor Art Kit &

Pom-Pom Keychain

60+ Items

Large Grizzly Bear Plush 125+ Items



String Art
Craft & Mini
Camp LED
Light
150+ Items



Mini Karaoke Machine 180+ Items

- Name, nickname or initials
- Either background
- Avatar (3 billion combinations!)
 - Hair, shoes, clothing, eyes, etc.

Earned by:

- Sending 18+ emails and
- Use the "Share My Site" feature to share her site by text, Facebook, etc. and
- Selling \$375 worth of items (nuts & chocolates, magazines, Tervis, BarkBox, stationery all count!) during the Fall Program

The crossover patch is earned by:

- Earning the Fall Product Personalized Patch
- Sell 375+ packages of cookies in the 2025 Cookie Program

Once earned, the patch will be mailed to the Girl Scout directly if she includes her address when signing up.







FALL PRODUCT PROGRAM CUSTOMER CARE

M2's Customer Care team is cross-trained to handle tech support, volunteer/participant and customer inquiries



Materials: Troop Guide, Family Sheet, etc.

*All paper materials, and more, can be found at https://www.girlscouts-ssc.org/en/members/for-girl-scouts/Entrepreneurship/Fall Product Program.html

Silver Sage Customer Care: 208-377-2011 or customercare@girlscouts-ssc.org

THANK YOU!

For your continued support of Girl Scouting and the Fall Product Program.

The girls will have an BEAR-y amazing season!

