

Learn an oceLOT about the Fall Product Program





Kim Ross



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### Learn an oceLOT about the Fall Product Program

Why

Who

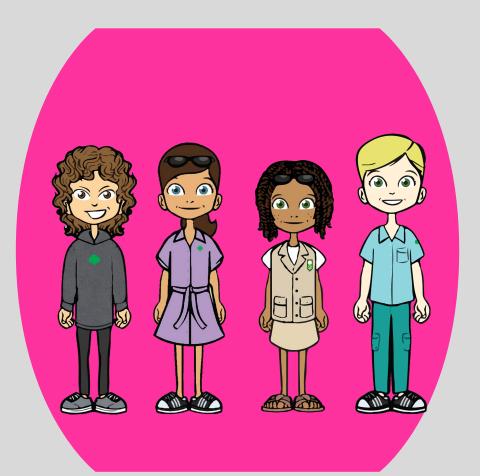
What

When

How

Activities & Resources

Q&A



### 5 SKILLS ACQUIRED THROUGH GIRL SCOUT LEADERSHIP EXPERIENCE

Goal Setting
Money Management
People Skills
Decision Making
Business Ethics

# THE IMPACT ON THE GIRL SCOUT'S EXPERIENCE



The Program itself is a learning experience



Troops use money earned from the program to participate in fun adventures like travel and camp



Troops use money earned to give back to their community



The program helps fund the entire Girl Scout Experience

# OWN YOUR Magic

The Fall Product Program helps girls practice skills that they will use a lot in the Cookie Program this winter!





### **TROOP PROCEEDS**

\$1 for each Nut & Candy item \$3 for each Mags & More item

\$0.15 Bonus per item when Troop PGA (Per Girl Average) is 45+

Average participating Girl Scout contributed \$40 to Troop funds last year.

Proceeds provide Girl Scout Programs, Camp, Troop Activities & Giving Back

### Girl Rewards and Patches









Send 18+ Emails



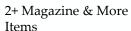
Ocelot Socks 65+ Items



Own Your Magic Ocelot T-Shirt 80+ Items



10+ Nut/Candy Items





100+ Patch & Large Ocelot Plush 100+ Items



Cat Wireless Headphones 125+ Items



4+ Project Thank You Items

Rewards are cumulative.

### Girl gets to choose:

- Name, nickname or initials
- Either background
- Avatar (3 billion combinations!)
  - Hair, shoes, clothing, eyes, etc.

### Earned by:

- Sending 18+ emails and
- Selling \$375 in magazine, nut, chocolate items during the Fall Program

Once earned, the patch will be mailed to the Girl Scout directly if she includes her address when signing up.









**Girl Scouts** 

**Caregivers** 

**Volunteers** 

**Supporters** 

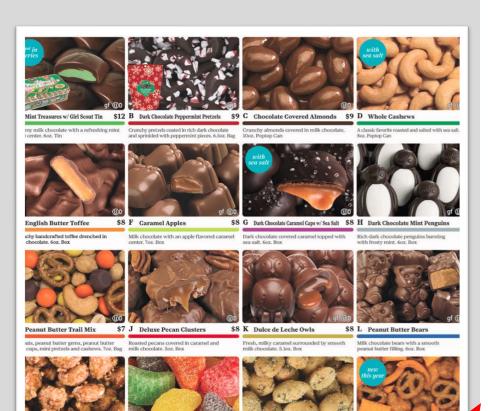
**Customers** 



### **Product Lines**

Nuts & Chocolates Mags & More





\$6 O Dill Pickle Flavored Peanuts

Crunchy peanuts with an irresistable

dill pickle flavor, 9oz, Poptop Can

&= Kosher @= Kosher, Dairy of = Naturally Gluten Free \*CAUTION; ALL products processed on shared equipment with peanut and tree nut containing products.

\$6 P Cheddar Caramel Crunch

caramel cheddar corn puffs. 6.5oz Bag

Cheese crackers, cheese corn sticks, mini pretzels

\$7 N Fruit Slices

flavored chewy candy, 10.5oz. Bag

tly toasted, crunchy peanuts with a buttery Fat free! Assorted naturally & artificially fruit

**Butter Toasted Peanuts** 

r. 9oz. Poptop Can

### DELICIOUS NUTS & CHOCOLATES

Sixteen Items on Order Card

Additional Items on Girl Website

Silver Sage Top-Selling Items

#1 - English Butter Toffee

#2 – Deluxe Pecan Clusters

#3 - Peanut Butter Bears

#4 –Dark Chocolate Caramel Caps

#5 - Butter Toasted Peanuts

### ASHDON FARMS TINS

Perfect for Gifts and Treats!



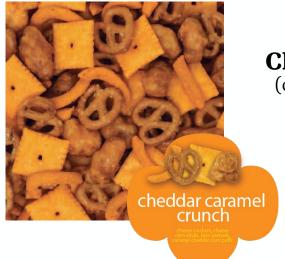
Girl Scout Memory Box Tin

(order card, online girl
delivered or direct ship)
Milk Chocolate Mint
Treasures
Collectable

Chickadees on
Mushroom Tin
(online direct ship)
Milk Chocolate Pretzels



## NEW PRODUCTS!



### **Cheddar Caramel Crunch**

(order card, online girl delivered, or direct ship)
Cheese crackers, cheese corn sticks, mini pretzels, and caramel corn puffs

(direct ship only)
Tervis Tumblers and
Girl Scout Themed
mini Bark Box





# PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Tervis® Tumblers

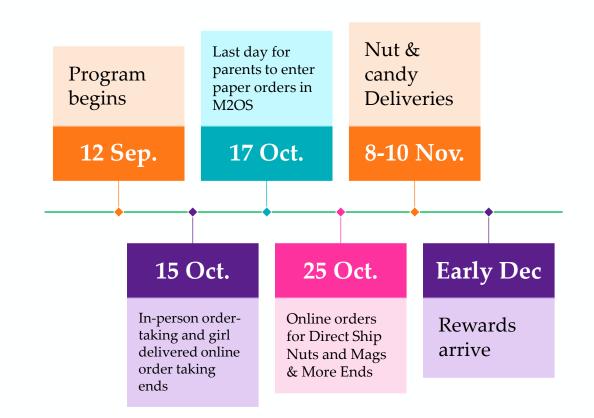


# PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Girl Scout themed mini BarkBox



### IMPORTANT DATES



#### Girl Entrepreneurship

### Fall Product Program

#### Order Card:

Bring to friends & family. Take orders. Collect money. Deliver products.

### Online w/ Girl Delivery:

Girl sends link to friends & family. Customers buy online and request girl delivery. Products are physically delivered by the girl. Only available for the 16 items on the Nut Order Card.

### Online w/ Direct Ship:

Girl sends link to friends & family. Customers buy online and have shipped directly to them. All "Mags & More" items work this way.

It's SO EASY! No booths, no estimates, no re-orders, and no inventory on-hand.

Our Product Programs feature mascots. It helps get attention on an animal in need and girls come up with solutions to help them.

#### **OCELOT**

Wide distribution from northern Argentina to the southwestern U.S.

Up to 3 feet in length, 35 pounds and runs up to 38 MPH

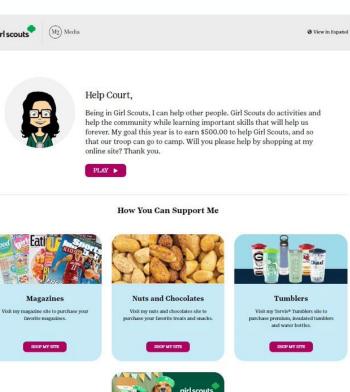
Solitary and exclusive territories which can range upwards of 35 square miles

Endangered due to habitat destruction



### ONLINE SHOPPING SITES

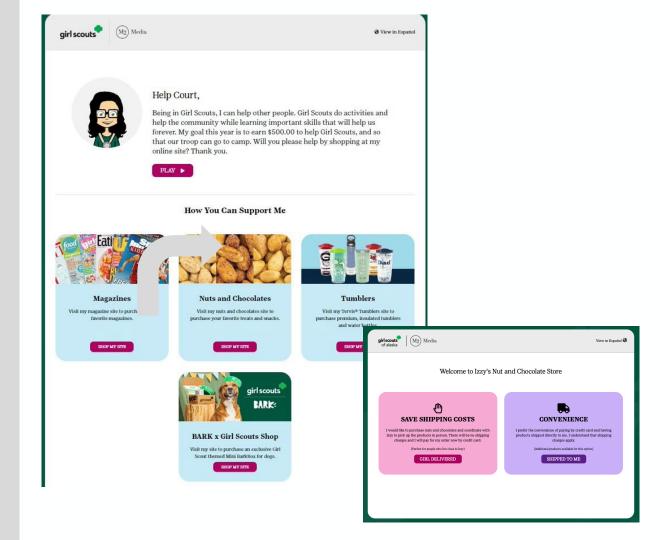
Supporters select their desired product line





### ONLINE SHOPPING SITES

Nuts & Chocolates have two options: Girl Delivered or Direct Ship



### FALL PRODUCT PROGRAM CUSTOMER CARE

M2's Customer Care team is cross-trained to handle tech support, volunteer/participant and customer inquiries



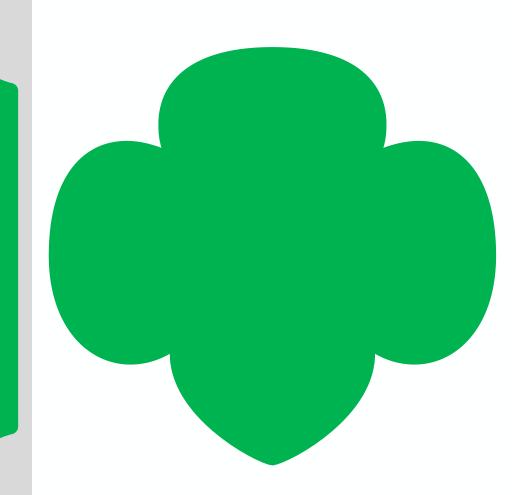
Materials: Troop Manual, Family Guide, Silver Sage website, etc.

Silver Sage Customer Care: 208-377-2011 or customercare@girlscouts-ssc.org

### Q&A

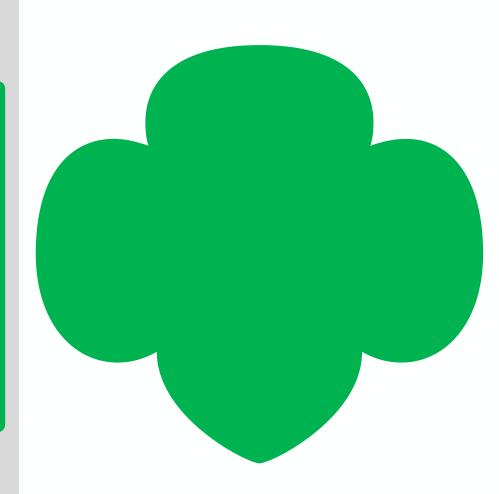
Questions from chat.

What additional questions about the Fall Product Program do you have?



### THANK YOU!

We appreciate your support and everything you do for Girl Scouts!



It's Time for...
Ocelot Goal Tracker

Check chat for file!

Print & Go!

